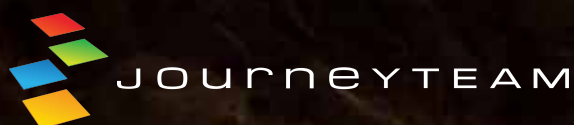


Bob Scott's 2019 VAR STARS



Cloud: The Next Generation



Sponsored by  Acumatica  sage  Avalara

Company	Headquarters	Product Line	Employees	Revenue \$M
360 Cloud Solutions	Raleigh, N.C.	NetSuite	35	6.5
Accordant Co.	Morristown, N.J.	Acumatica Sage 100, Contractor/300 CRE, Intacct	30	11.2
AccountNet	New York, N.Y.	Dynamics GP/SL, 365 BC	19	6.4
AcctTwo Shared Services	Houston, Texas	Sage Intacct	99	25
Ace Microtechnology	Atlanta, Ga.	Dynamics GP, 365 BC/FO	33	7.1
Acumen Information Systems	Orlando, Fla.	Sage 300, Intacct	15	4.2
ADSS Global	Exton, Pa.; Miami, Fla.	Sage 100c/300c, Intacct	158	33.8
AKA Enterprise Solutions	New York, N.Y.	Dynamics 365 FO	127	30
Alta Vista Technology	Royal Oak, Mich.	Dynamics GP, 365 BC, Sage Intacct	24	6.1
AMR Group	Toronto, Ont.	Deltek Vantagepoint, Vision	9	3.3 C
Answer Company	New Westminster, B.C.	Acumatica, Sage Intacct, 100/300/500, X3	92	15 C
Archerpoint	Atlanta, Ga.	Dynamics NAV, 365 BC	100	24
Armanino	San Ramon, Calif.	Dynamics AX/GP/ 365 FO, Sage Intacct	362	96.8
BAASS Business Solutions	Toronto, Ont.	Sage Intacct, 300, X3	155	30
BCS/ProSoft	San Antonio, Texas	Deltek VantagePoint, Vision, NetSuite, Sage 100c/500	45	10
Bennett Porter & Associates	Tigard, Ore.	Acumatica, Sage 100	19	4.1
BDO Solutions	Toronto, Ont.	Dynamics AX/GP/NAV, 365 BC /FO, NetSuite	200	40
Big Bang ERP	Montreal, Que.	FinancialForce, NetSuite, Rootstock	75	8 C
Blytheco	Laguna Hills, Calif.	Acumatica, Sage 100/500, X3, NetSuite	100	28.3
Boyer & Associates	Minneapolis, Minn.	Dynamics GP/ SL, 365 BC	19	5.2
Brainsell Technologies	Topsfield, Mass.	Sage Intacct, 50c/100c/300c/500, X3, QBES	56	8.5
Broadpoint	Bethesda, Md.	Dynamics GP/NAV, 365 BC, Serenic Navigator	88	18.2
Business Technology Partners	Deerfield, Ill.	Sage Intacct. Syspro	46	9.9
CAL Business Solutions	Harwinton, Conn.	Acumatica, Dynamics GP	28	6.1
Cargas Systems	Lancaster, Pa.	Dynamics GP, 365 BC, Sage Intacct	135	19.8
Central Consulting Group	St. Paul, Minn.	Deltek Vision, Sage Intacct	48	17.5

Company	Headquarters	Product Line	Employees	Revenue \$M
Central Data	Farmington Hills, Mich.	Infor Distribution (CloudSuite Distribution, SX.e and FACTS)	42	6
CliftonLarsonAllen	Minneapolis, Minn.	Intacct	80	39
Collins Computing	Mission Viejo, Calif.	Acumatica, Dynamics GP	40	14.1 E
CompuData	Philadelphia, Pa.	Epicor, Sage Intacct, 100/500	47	10.7
Cornerstone Solutions	Chicago, Ill.	Acumatica, Sage 100 Contractor, 300CRE	15	3.1
Copley Consulting Group	Woburn, Mass.	Infor CloudSuite Industrial	65	19
Cre8tive Technology and Design	San Diego, Calif.	Epicor	75	12.5
Crestwood Associates	Mount Prospect, Ill.	Acumatica, Dynamics GP/SL, 365 BC, Greentree	54	16.1
Crowe	Chicago, Ill.	Dynamics AX, 365 FO, NetSuite	750	138.3
CS3 Technology	Tulsa, Okla.	Acumatica, Sage 100	12	2.5
Dean Dorton Allen Ford	Lexington, Ky.	Dynamics GP, Sage Intacct	12	4.2
DeRosa Mangold Consulting	Waco, Texas	Sage 100c, Intacct	10	1.2
DSD Business Systems	San Diego, Calif.	Acumatica, Dynamics 365, Sage Intacct, 100/300/500	150	12
DWD Technology Group	Fort Wayne, Ind.	Acumatica, MIP, Sage BusinessWorks, 50/100, Intacct	25	5.4
e2b technologies	Chardon, Ohio	Epicor, Sage 100/500, Intacct	40	8.6
Eide Bailly	Fargo, N.D.	Dynamics GP, NetSuite, Sage 100/500	225	32
Encore Business Solutions	Winnepeg, Man.	Dynamics AX/GP/NAV, 365 BC/FO	110	29 C
Express Information Systems	San Antonio, Texas	Dynamics GP, 365 BC/FO, Sage Intacct	16	5.8
Faye Business Solutions Group	Woodland Hills, Calif.	Acumatica, QB, Sage 100, QuickBooks	32	8.1
Fourlane	Austin, Texas	Acumatica, QBES	40	6.9
Godlan	Clinton Township, Mich.	Infor CloudSuite Industrial	65	11.7
govirtualoffice	Waunakee, Wis.	NetSuite	45	5.1
Guide Technologies	Cincinnati, Ohio	Infor CloudSuite Automotive/Aerospace & Defense /Industrial, Infor LN, Infor XA	50	10
Innovia Consulting	Onalaska, Wis.	Dynamics NAV, 365 BC	54	9.5
Intellitec Solutions	Wilmington, Del.	Dynamics GP/SL, 365 BC, Sage Intacct	28	6.5

Company	Headquarters	Product Line	Employees	Revenue \$M
JMT Consulting	Patterson, N.Y.	MIP, Sage Intacct	42	12.4
JourneyTeam	South Jordan, Utah	Dynamics 365 BC	73	8.8
Kerr Consulting	The Woodlands, Texas	Sage 100/300/500, Intacct, X3	70	9.2
Kennedy Vomberg	Toronto, Ont.	Deltek Vision, Deltek VantagePoint	4	1.67 C
LBMC Technology Solutions	Nashville, Tenn.	Dynamics GP/SL 365 BC/FO, Sage Intacct	70	18.8
Logan Consulting	Chicago, Ill.	Acumatica, Dynamics AX/GP, 365 BC	50	18.5
Maner Costerisan	Lansing, Mich.	Sage GP, 365 BC, Sage Intacct	22	5.1
Martin & Associates	Cincinnati, Ohio	Acumatica, Dynamics GP, Sage 100/500	22	5.8
mcaConnect	Denver, Colo.	Dynamics AX, 365 FO	200	48
Mendelson Consulting	Ft Lauderdale, Fla.	Dynamics 365 BC, QBES. QBO Advanced	12	1
Menlo Technologies (formerly SSI Consulting)	Vienna, Va.	Dynamics GP/SL, 365 BC, Sage Intacct, Unanet	185	19.5
Mibar.net	New York, N.Y.	AccountMate, Dynamics GP, 365 BC, NetSuite	28	9.1
Navigator Business Solutions	Salt Lake City, Utah	SAP B1, B1 Cloud, Business ByDesign; Viridian Sciences (Cannabis)	65	18.4
NeoSystems	Tysons Corner, Md.	Deltek CostPoint, NetSuite	175	35.6
Net@Work	New York, N.Y.	Abila, Sage 100/300/500, X3	188	51.8
Nexlan	Danville, Ill.	AccountMate	10	2.1
NexTec Group	Seattle, Wash.	Acumatica, Dynamics GP/SL, Sage 100/ 500, X3	200	32
Nexvue Information Systems	Stamford, Conn.	Acumatica, Dynamics SL	15	4.7
Oasis Solutions	Louisville, Ky.	NetSuite, Sage 100c	22	6.5
Out of the Box	Keego Harbor, Mich.	QBO, QBO, QB Pro	48	6
Paradigm Technology Consulting	Allenton, N.J.	Acumatica, Dynamics GP, 365 BC	48	18.4
PC Bennett	North Bend, Wash.; Dallas, Texas	Acumatica	20	3.2
Postlethwaite & Netterville	Baton Rouge, La.	Sage 100, Intacct	6	.73
Practical Software Solutions	Concord, N.C.	Sage 100/500, X3, 100CRE, 300CRE	25	5.1
Rand Group	Houston, Texas	Dynamics AX/GP/NAV, 365 BC, NetSuite, SAP ByD	120	21.3



Company	Headquarters	Product Line	Employees	Revenue \$M
Resource Group	Renton, Wash.	Dynamics GP, Sage Intacct	25	5.9
RKL eSolutions	Lancaster, Pa.	Sage 100c/300c/500, Intacct X3	104	24.7
RSM US	Minneapolis, Minn.	Acumatica, Dynamics AX/GP/NAV/SL, 365 BC/FO, Sage Intacct	1400	387.8
Sikich	Naperville, Ill.	Dynamics AX/GP/NAV/SL, 365 BC/FO, NetSuite	325	80
Silver Edge Systems Software	Schaumburg, Ill.	Deltek VantagePoint, Vison	6	3.4
Silverware	Phoenix, Ariz., Seattle, Wash.	Dynamics NAV, 365 BC; Sage Intacct, Silver Leaf CBC	38	7.5
SIS	Duluth, Ga.	Dynamics AX/SL, 365 FO	65	15.5
Stambaugh Ness Business Solutions	York, Pa.	Deltek GCS, Vantagepoint, Vision	28	10.5
Stoneridge Software	Barnesville, Minn.	Dynamics AX/GP/NAV, 365 BC/FO	170	27
Sunrise Technologies	Winston-Salem, N.C.	Dynamics 365 FO	155	44.5
SWK Technologies	Livingston, N.J.	Acumatica, NetSuite, Sage 100c, X3	184	41
Tamlin Software Developers	Dallas, Texas	AccountMate	13	4.5 E
Technology Management Concepts	Marina Del Rey, Calif.	Dynamics GP/NAV/SL, 365 BC	30	7.2
Third Wave Business Systems	Wayne, N.J.	Business One, Business One Cloud, Dynamics GP	38	6.8
Turnkey Technologies	St. Louis, Mo.	Dynamics AX/GP/NAV, 365 BC/FO	45	10.6
VARC Solutions	Friendswood, Texas	QuickBooks	13	2.5
Velosio	Dublin, Ohio	Dynamics GP/NAV/SL, 365 BC/FO, NetSuite, Sage 100	350	95
Vision33	Irvine, Calif.	Business One, Business One Cloud, Business One Hana	427	69.7
WAC Solution Partners	Northborough, Mass.	Abila, Acumatica, Sage 50/100/300, Sage Pro, NetSuite, QBES	35	5.5
Warren Averett Technology Group	Montgomery, Ala.	Dynamics GP, 365 BC, QuickBooks Sage 100/100c, Intacct	44	9.9
Websan Solutions	Toronto, Ont.	Dynamics GP/NAV, Dynamics BC	35	7.5 C
Western Computer	Oxnard, Calif.	Dynamics AX/NAV, 365 BC/FO	140	35
Wipfli	Milwaukee, Wis.	Dynamics AX/GP/SL/365, QuickBooks, Sage Intacct	283	49.8

Notes: **C** Canadian \$; **E** BSI Estimate